



Terry Smith
 Chief Executive Officer
 210.247.7754
 tsmith@pciaviation.com

Capabilities Statement

Corporate Overview

PCI Aviation, LLC was founded in May of 2016 by the Poarch Band of Creek Indians in an effort to diversify the tribe's business portfolio and sustain tribal growth with a profitable business delivering excellence in Engineering, Logistics, Program Support and Manufacturing services to the Aerospace and Defense sector.

We focus on building long-lasting, mutually beneficial relationships with our clients. Our long-term vision and core values guide us in working toward achieving the mission and goals established when PCI Aviation was founded. We strive to provide a culture that fosters creativity, teamwork, and professional growth in an environment that focuses on the needs of the community.

PCI Aviation is managed by a team of business professionals with decades of experience in technology, government, and commercial sectors. A strong sense of ethics and accountability define the way PCI Aviation's senior leadership work to build a strong, viable, and highly capable company. SBA 8(a) Certified, Tribally-Owned, Native American business headquartered in Atmore, Alabama. We support the US Federal Government through a number of contract vehicles.

Key Business Areas

- 
Engineering Services
 - System Research
 - Studies & Analysis
 - System Design/Development
- 
Logistics Support
 - Integrated Logistics Support
 - Maintenance Plans
 - Work Packages
- 
Manufacturing
 - Assembly
 - Engineering
 - Quality Control
- 
Program Support Services
 - Planning, Budgeting and Execution
 - Performance Analysis/Metrics
 - Risk Management
- 
Cyber Security
 - Information Security
 - IA Planning/Implementation/Tracking
 - System Security Planning

Clients Supported



TRIBAL 8(a) SOLE SOURCE PROCESS

CONTRACTING AUTHORITY



Develop SOW Sec. 124.502 (a),
Budget and Letter of Intent Sec 124.502 (b)

START WORK



U.S. Small Business
Administration

Send Sole Source Intent
Letter to SBA Specialist

TIMELINE

TIME TO CONTRACT 7-45 DAYS

1-30 days

Timeline Varies Per Customer

1-6 days

ACCEPTANCE
LETTER

SBA Verifies Eligibility, Sends Acceptance
Letter to the KO Sec 124.508 (a-c)

KO Negotiations with Contractor

Mutually Acceptable Terms and Cost

